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3XUSRVH7KH SXUSRVH RI WØHVDSQORRKHWSLQJHWKH VHOHFWL  
RI VHOI DXWKRUHG LFDOODW VJUR RFR XUDWHH DPVWLH QIPDHQWV  
IRU ZKLFK D UHEDWLHD QUL Q FVHKQHW LYLQDUD EGI RSSUARLYRLQH  
LQ RUGHU WR HQV XQGH FIRROPVSLQWDHQFIDWZG WDYZWDHQ  
UHJXODWLRQV

3ROLF\ 7KLV SROLF\ HVWHDVVOIEVKZHKL FDK SD R R ØQ\WDRU B VS/HUJQL  
WH[WERRNV RU RW KOMUHLQVQUMX K D/W RWDQDQ\URKHDQ\HWDXGW  
DQG IRU ZKLFK VWXGHQWV KDYH WR HSVMHW R RZQ RU  
VLWXDWLRQV ZKHUHIISHXUEHOG VDK H H E DVWDHQHWRWDRAWLRIQU  
IRU DGRSWLRQ RI LQVWUXFWLRQDO PDWHULD OV

### 3URFHGXUHV

\*HQHUDO \$GPLQLVWUDWLYH 3ULQFLSOHV

7H[WERRN RU ,QVWUXFWLRQDO 0DWHULD O 6HOHFWLRQ

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³(WKLFV \$FW' VWRDMLHFL DQRRSXSEØDQD IXPSIORRH H V  
FDXVHG WR EH XVHFGL ØQVS R VLKWLUR QDRLQ BHILFAR QMDO R  
JDLQ IRU KLPVHO II DRPL ØHBMATIURRIJ VORHH SIELOLF H P  
IDPLO\ PHPEHU RI WKH SXEOLF RIILPKL DVOKHRSJHDQ R Q X  
LV DVVRFLDWLG XQØDHLVQ DAWKHIRXWISIHDQ ØLFW ØRUL]HG  
E\ ODZ ' \$PHQGPHQVK S DV VHHJL VEQ DAWXUW\SPQDFHG ID  
VWDWH VXSSRUWIHGLUQMWLHGXW D RVQW ØRHZL RWIKWQ HWKH  
FRQIOLFW RI LQWHUURUWKVWQDQCKHUGWKURFQD \$FOW \$GG  
\$GYLVRU\ 2SLQLRQ 1B\ WKHL\$ØØØGP D (WRQLRVQ&RPP  
\$XJXVW WKH RQ\$ØQKLRHOG W KDW D PØEKRW\ PH  
LV DOVR DQ DXWKHRQJ WR Q RWHSHWKPIL ØHAFWVH B Q IDW RW  
KHU SXEOLFDXWLHQQ 'ZLIOIO 2ESHUQYRHOG DDSKURFHJKV  
ZKLFK ³WKH GHFLVLRQUL D GPDQQL VEWURD WLKHH RIILFLD

L Q V W L W X W L R Q R U D H W R P S R R R G R R P R P M I R M E N H U D F X O W \ D Q G D G P L Q L V W U Z D W K Y W K R H I L Q V D Q L W X W L R Q

E \* H Q H U D O 6 H O H F W L , R Q Q F 3 D U V R H F H Z K H U H D I D F X O W \ P H P E P H P E H U V G H V L U H V W R X O D H E R M H D Q W R B I R R H D U Q X D O V F R V R I W Z D U H R U R W K B W H L Q V D Q U V X F W K I D R A Q V B R R U H Q K H K D V D Q G R U I U R P Z K L F K P W H K W I G H S D M W W P H H Q W R U R U D Q \ S H E X V L Q H V V D V V R F L D P W H P G E H Z W W K I D D F F L X O O W R M E Q V D Q Q L V D G L U J D L Q H D F K F R O O H W H R L L R U H P [ S D H 5 W T H G L U H Q U L Q D D O V V U R R P 6 H O H F W L R Q & R P P L W W B F X F R R P \ S P C S D G V B V X G H H Q B W W ) @ H W K L V S R O L F \ Q B I B L D V ' V S / R Q M H G R P D H U V H Q L W F V S D U W Q H S D U H Q W V L Q O D Z V D R W L B Q U Q W S B Q Q H K D Q H D B Q Q W Q W V F K L O G D Q G K L V B Q Q K H R U W K S I R X W H H O D V F K Y H M P \$ P O E L H E W D P D \ E H D G G H G W R W K H H F G R P V F F L W H W H L I R Q Q R D W Q K I H W ' I H D Q Q W K H V D P H S U R F H V V I Z W Q D W E L H R Q V H Z G K H Q E M A D I R D U F X O W \ I G H S D U W P H Q W G H V L U H V V O R D E K R / W D W H R [ W E R R D R N X D O V F R V R I W Z D U H R U R W K B W H L Q V D Q U V X F R M U L F R Q B Q K P V M K J H V L W U W F R O O H J H R U G R H S Q G W P H F Q V A R A U U R H W E K D W H Q L F Q H D Q Q W F L Y D H V I R U D G R S W L R Q

L , I D F R P P L W W H Q L P W H P L E Q H B Q B O R A W K I R U J R D O R Z L Q R U R W K H U Z L V H E R O L V H W H W K A R K X D O G K Q R W V H U Y H R F R P P L W W H H G X H W R U D H Q W G W H B D W L R R U Q W Q N S L W K E H L Q J G H F L G H G K H F K R U H W K K H V P K V D H Q Q Y H U H Q N L F D Y R L R I L Q W H U H V W R U H M H R Q D W K F H R Q I S O S L H F D W B Q E Q W H U H

W K H D X K H K R U H T R X I H W W I H R Q D O O V F D U X F W L D O E H L Q J F R Q V L G H U H G

D P H P E H U G L L R U G L R U @ O € V [ O O P @ P ... P # A H U D Q \ S H U H V V D V V R E I H D X W H Q Q F Q

DOWH U Q DWL YH FRDPVSH WILQQVW H W E RFRNRVX O G I D Q \  
EH XVHG IRU WKH E BXU AF R/Q WWHQHUFDRQ/GV VHVSH  
WKH XVH RI WKH HP GWVHULLSDOOLVQ H QIRWU DVWPLODU  
RWKHU LQVWLWXWDLQRQ V D I MSXRWWLEIK Q B WQ RQ RI V  
PDWHULD OV DV DSSBRSVH DRQH WRK W B M L V RI FR  
FRVW RU RWKHU WHLOMYLB Q W7KHD FUDRFLWKLWKH K  
WR DVN IRU DGGWWRQQL Q WQVR UQPHDHLGVLRQVR PDN  
DERXW WKH UHTXHVW

LLL 7KH WH[WERRN VHOHFWRQ FRIIPZMQWHH LV  
WKH UHFRPPHQGDWLQJ WKFH RDQSULQWLDWHQHV  
WH[WERRN V RU RWKHUH PDRVXWVHDOV FIRQVLGHU  
DOWH U Q DWL YH WHDVOER R N Q HRFL C IDQWJHZKHWKHU  
UHFRPPHQGHG PDWHU LLLDQH WHDVOER R N Q HRFL C IDQWJHZKHWKHU  
FRXUVH WDNLQJ IRQWRR QRVQHQLVG HEDYVHJDJUH FRV  
IDFWRUV GHHPHG DSSURSULDWH E\ WWKHF R PPL  
IDFXOW\ PHPEHU GU SDDQGWQHDQW FIKWIKLV GHFLV  
:KHQHYHU SRVVLEOHFLF R R Q VWMKIRKQGH EH PDGH  
WKUHH PRQWKV LQ HDJLYQDQQLQH RGIDWIKHRQ WKH VHP  
ZKLFK WKH FRXUVHG Z&Q QPEHVWHUG HUG HFLRQLRQV R  
RI WH[WERRNV RU RWKHDOVFQWVH VHHIDFWL YH IRU  
VHPHVWHUV EHJLQ QITQH QW WIKH QMXEVRLXU P  
WKH UHTXHVWHU H QWVQWVWKRH FARIQWVQDQW V RU  
&RPPLWWHH DSSUREYDQWLW DHDQXKOMG PHPEHU R  
GHSUWPHQW FDQ X VHWV R R NU R Q XFRVXWVHGI V BWH

LY , Q VLWXDWLRQV VZWHUHDWSKURPYRHP/P DRIDFXOW\ P  
IDFXOW\ PHPEHUV RMDRWXVWHLDFORVUWHDW WKH\ WKH  
DXWKRUHG WKH F R P P W W W H GHH S D O V PCHDQW FKDLU  
RI WKH DSSURYDO 7KHH DVXWVKH F R XU VHDQDWHULD  
UHWDLQV DQ\ UHPWQFRUPDPVRQDQ RVDOWLHV

Y , Q VLWXDWLRQV VZWHUHDWSKURPYRHP/P DRIDFXOW\ P  
GHSUWPHQW WR XDEHR UWDHVW R R D Q/X D O V FRPSX  
VRIWZDUH RU RWK B W H QDQWV F RML F Q D FOKPWKH\ Z  
UHFHLYH UHEDWHL DROU LRQW K QW L Y Q D Q R U DGRSW  
FRPPLWWHH ZLQHOS Q R W P H QWKRK DLU DQG GH DQ P  
DSSURYDO DQG WKEHHG ULQFH V E HQHRYZF QLOO EH X

8VH RI IXQGV IURP DIGR SWHILRQ R RWURKUF VR WVKQHDO LQDWHL  
DSSURYHG IRU DGRS W H G R Q D Q V W K R RSPH T D M U H L D Q Q R P RALKA  
IDFXOW\ PHPEHU RU G HUSDFUMLPH QDW UZREXQWV IR V R W K H U Q  
ILQDQFLDO LQFHQWWKHH D R PDP L W W K Q W DPGDRASHWLLRDQ R W K  
IDFXOW\ PHPSDHWWRPUH QW K D V W Z R F K R L P H R E H J U R W W K H

G H S D U W P H Q W F D Q Z D I Q Y F H H Q W K L H Y H L Q D Q R Q W W K D W K H H G D W P R R X V W X G H Q W V I R U W K H F P H D G W E H U D D Q O H E X L W 6 D H C F I R Q W D M P R H X Q W I D F X O W \ P H P S E D H W W R P U H Q W F D Q F K R R V H W R V K H D Y I Q F W H Q W S D H G L U H F W H G W R D F R R Q Q V H J R I U O D H G Y P H L Q D X Q A G M D W I K R H Q X R / H W K R H I W K H V H I X Q G V D U H W K D W W G I U W R W D K R E X H Q I Q J L W W K H W X G H Q W S U R F H G X U H G H V F U L E H G E H O R Z

D \$ F R P P L W W H H F I R X P Q S R V I D Q G R I V W D X G H Q S W H U Z L \ V O L G O M H X V H R I W K H I X Q G W W K H D W D G W L L H E W W O W E H T Q H I L W V V X C 5 H T X L U H G & O D M V V U B Q P & B D P L W W H H F D Q V M B D V B W H K L V F R P P L W W H H F D Q E H I R U P H K G H F K P I P L R A D W H L H F \ L V W R V H U H F R P P H Q G D W L R Q V L W Q D O D S V R I O W F W I Q M H F M Q W D I U W I I R W U Q W K H F R P P L W W H H W R K D W H D V I B D K D W M L P I H P N E Q W R U G H S F K R R V H V W R U H F H L Y H D U H E D W H R U Q R W L K H U ) Q R Q W F Z L O O E H G L V E X W W H W Q K I R W D F O V O R Y Z W M K H R U H M F R I P P H Q G D F R P P L W W H H \$ W W K H H L Q F G A H R D U H D W K H D F M S Q B B M L W F K Z H D \ V I X Q G V Z H U H E X W H S Q E Z Q D F O L ] H G , Q D G G M L H W K R Q R W K H D S W K H V H I X Q G V Z L O S D E H V D R X G M K V H H G I H D J X U O H D Y U L Q I Z V R F I K W G K F R O O H J H

7 U D Q V S D U H Q F \ W R I V D W W B H M Q E A R V R N R U R W K H U F R X U V H P D I R U D G R S W L R Q E \ W K W I R S R P T D W H H G J L D D O D V M V W H F W D L Q Q L & R P P X V H G L Q D F R X U V K D W W F X R G H U Q W V Z L Q O W B H F R Q U V H P M G O D Q E W W K D W W K H P D W H U L V D O U Z D V K D W S K W R S Y W R G F R H V H G I H M F Q D L Q F H L Q W L Y H V D U H 8 U Q H F Y H L U Y H L Q W E \ W W K X H S H L Q W R V U Z I H Q O D E Q X R V W K H G H F L V L R Q W R D M O K H R Z S U F F D W F H Z D D Y Q G W K E D I W X M X H Q G G W R G L U H F W O \ E H Q H I L W A A E V Q B H Q Q W Q X M Q J O E @ K B € 0 p € ; D ° A • O V